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## **The word crisis is composed of 2 characters in Chinese – one means danger and the other opportunity**

*(John F. Kennedy)*

It feels like we've barely got New Year's Eve 2021 behind us and 2022 is almost over. It's unbelievable how quickly time has passed again!

This year was a year of special challenges and terrible incidents for the entire world population. Corona was not yet over when the Ukraine war broke out. In China, in Turkey, in Israel and Palestine, in Korea ... and, and, and – everywhere crises and threats, famine and misery. Thus, you can sometimes fall into a state of gloom.

But crises are always opportunities for a new beginning, you must just use them. The shortage of components in the electronics industry is still a problem today, and we must look for solutions that we would never have thought of in the past. You are forced to improvise and look for alternatives. In some cases, new business ideas have emerged from this – that's also something good.

In any case, the best way to get out of the crisis is to think positively despite everything and to go new ways instead of remaining in resignation. Alliances in procurement can also be helpful, together we are strong. Let's use the opportunity to make ourselves less dependent on individual sources who can then exploit their monopoly position. We have wanted to change this for a long time, now let's do it.

In this spirit, we wish you and all of us a Merry Christmas and a good start into a hopefully more peaceful and happier New Year 2023. We thank you most sincerely for the good and trusting cooperation in the past year, and we are already looking forward to new, exciting projects.

Your pb tec solutions team

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